



Newsflash...

SDS Executive Team Invited to China by China Ministry of Commerce

President and Senior VP meet with over 50 Major Trade Associates



Guangzhou, China

This June, Tony Racioppo, President and CEO of SDS Global Logistics, Inc. (SDS) and John Zahorodny, Senior Vice President of Worldwide Logistics for SDS are looking to broker in a new era of commerce for the full service transportation provider. They have been invited and granted Visa's to China to meet with delegates for several key importers and exporters in China, and the two are excited about the prospects of doing work in this country of almost 1.5 billion.

The growing economy and a national focus on building international trade have made China a target of growth for many US companies, but building business in China has numerous challenges. In addition to geographical, linguistic and cultural divides, knowledge of trade and building strategic partnerships are essential to creating a qualified trade partnership with Chinese customers.

SDS's experience and international trading status helped secure the meeting with the delegates, and the SDS executives hope that the meetings will open more doors to business between the company and numerous Chinese partners. "Doing business in China is different than dealing with most other countries. There are regulations that most traders are unfamiliar with and without building strong relationships, business is nearly impossible," says Mr. Zahorodny, who is experienced in dealing with shippers and agents around the world. He adds, that "the difference in China is that you don't build relationships by phone, they need to be cultivated in person"—thus inspiring the trip overseas. Although there are no guarantees, SDS believes that its experience, international credibility and its initiative to provide its diverse menu of services will lead to favorable results for its entire customer base.

SDS has amazing overnight rates. Ask about our extremely competitive rates.

*Contact Len Froio at
718-664-4585 x 268*

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SDS Info . . .

Corporate Headquarters

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Long Island City, NY 11101
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Fax: (718) 472-3441

Newark Facility

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Newark, NJ 07114
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Fax: (973) 621-7310

SDS Services

- ◆ Rush Messenger & Trucking
- ◆ Tri-State Same Day Delivery
- ◆ Same Day Domestic Air
- ◆ Worldwide Courier
- ◆ Worldwide Air Freight
- ◆ Worldwide Mail & Fulfillment
- ◆ Mail Distribution to/from the Post Office
- ◆ Interstate Trucking
- ◆ Warehouse Logistics & Distribution
- ◆ Document Destruction
- ◆ Trade Show Management

ALERT

In the event of telephone service interruption at SDS Corporate HQ, please call our Newark Facility.

Pilot Program to Allow Mexican Trucks in the U.S. Hits a Roadblock

Vote by House Delays the Plan



U.S.-Mexican Border

As reported in the spring edition of the SDS Journal, a new law that was passed that gave Mexican trucking firms access to U.S. roadways has now been delayed by congress. The one year pilot program was to allow about 1,000 trucks from 100 Mexican companies to start hauling freight into the U.S., as quickly as the end of April 2007. This plan is presently facing the same kind of barriers that has been stalling similar efforts since the passage North American Free Trade Agreement in January of 1994. The main opposition to this plan is the coalition of unionized truck drivers, safety groups and certain members of Congress.

The House overwhelmingly passed a bill on May 15 that delays the plan and makes substantial changes to a program to test the ability of Mexican truck drivers to operate safely in the United States.

This bill delays the project by requiring that it comply with a host of additional requirements. These include developing a statistically valid pilot program to test the impact of the trucks, public disclosure of details of the program, and increased scrutiny by the U.S. Department of Transportation's inspector general.

USPS Increases Rates



On May 14, 2007, the United States Postal Service increased postal rates for domestic and international mail. The new price structure actually reflects a fundamental change in the way the postal service prices.

The USPS is now focusing on shape and size to reflect an initiative to make postal rates more in line with the costs of processing mail. For more details on these changes, please go to www.usps.com/ratecase.

New Kids on the Block

Congratulations to Matthew Wizeman, Chief Financial Officer and Dennis Mohammed, Assistant Dispatcher, who both recently had new additions to their families. Dennis and Shenquia Davis welcomed Coretta Nyla Mohammed, a girl on April 10th. Coretta weighed in at 9 pounds 4 ounces. This was the couple's first child together.

Matthew and his wife Ashley Wizeman had a baby boy, Aidan Reagan Wizeman on April 29th. Aidan weighed in at 8 pounds 2 ounces. This was the Wizeman's first child.

The entire family at SDS wishes both families all the best for the future.



Aidan Reagan Wizeman



Coretta Nyla Mohammed

SDS Names Larissa O'Donnell as Senior Account Manager

Key hire part of a broader customer based plan

On June 11, SDS Global Logistics, Inc. Vice President of Sales, Len Froio, named Larissa O'Donnell as the company's newest sales representative. The hiring is part of SDS's larger plan to further implement its focus on customer service and market share growth. Mr. Froio noted "that adding Larissa to our sales team is an integral part of our customer first plan which is a dedicated plan to reach more customers and to better serve existing clientele."

Ms. O'Donnell has 20 over years of experience in the field of logistics. She began her career in the intermodal department of Morflot America Shipping, where she was able to use her language talents, which include speaking fluent Russian.

Her career further evolved within the logistics industry, when she held the position of Sales Manager for the eastern region of Christian Salvesen, Inc. whose global headquarters is in Edinburgh, Scotland. While based at their U.S. headquarters in New Jersey, she was responsible for the company's marketing. After the company

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was renamed CS Integrated LLC, she held the position of Director of Communications. Most recently, Larissa was District Account Manager with UPS Supply Chain Solutions, selling end-to-end supply chain services, including domestic and international air freight, ocean (FCL and LCL) import and export programs, Customs brokerage, over-the-road trucking, as well as warehousing to manufacturers, distributors, importers and exporters.

Larissa resides in central New Jersey with her husband, Charles, where they have a small pottery business. Their pottery is featured in the recently published book, 'Best of America Pottery and Wood Artists and Artisans'.

NYC Yellow Cabs Will be 100% "Green" in Five Years

In an effort to cut the city's air pollution and to combat climate change, the City of New York plans to have an all hybrid cab fleet consisting of over 13,000 taxis by 2012. The city will be phasing in hybrids by implementing tougher emission and gas standards by October 2008. All new cabs will be required to attain a minimum of 25 miles per gallon and a year later all new cabs must get 30 miles per gallon and be hybrid.

A hybrid vehicle emits less carbon dioxide into the atmosphere and achieves better gas mileage than a conventional vehicle because it runs on gasoline and electricity. For instance, the Ford Crown Victoria which is a current standard yellow cab gets about 14 miles per gallon, while a hybrid Ford Escape taxi gets close to 36 miles per gallon. What this means is that the hybrid taxis not only have better fuel efficiency, but it's estimated that operators could experience up to \$10,000 in fuel cost savings each year. According to City officials, this savings will help to offset the higher price tags of hybrid taxis. Mayor Bloomberg has stated that, "implementing tougher standards for the more than 13,000 taxis in this city will provide the same clean air benefits as removing 32,000 privately owned cars from our streets." The move is part of the mayor's ambitious plan for a 30% reduction in the city's greenhouse gas emissions by 2030.



NYC's Ford Escape Hybrid Taxis

Client Appreciation

Tiffany & Co. Thanks SDS for Outstanding Service

I just want to send you a note to say how Mafalda DaCosta went above and beyond the call of duty for an urgent issue that came up on a Friday around Noon.

I received a call regarding a pick up from Lorex, Quebec Canada that never happened. This shipment should have delivered by Friday, but I never received the request.

Knowing all to well on a Friday afternoon to try and find a carrier to pick this up was going to be a challenge and to make it even more challenging, the TCO King of Prussia store needed to have this delivered on Saturday for their opening on Tuesday.

Mafalda and SDS came through for us again. I can't express enough what a benefit she is to work with and to know that I can depend on her diligence and reliability.

Mary Ellen Johnstone Tiffany & Co.

UPCOMING EVENTS

Greater New York PCC
Monthly Meeting:
June 20th

National PCC Day 2007
September 19th

Contact:
wai.y.chow@usps.gov


NY Metro/NE Region
Periodicals Focus Group
July 12th, October 4th
JAF Building, NYC


Contact:
mark.a.kielbasa@usps.gov


IFMA
June 20th– Members Tour
June 26th– Networking
July 23rd– Golf Outing
July 31st– Networking

Contact:
www.ifmagny.org

TIPS from Us to You

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Speeding affects your gas mileage. While each vehicle reaches its optimal fuel economy at a different speeds, gas mileage usually plummets at speeds above 60 mph. As a rule of thumb, you can assume that each 5 mph you drive over 60 mph is like paying an additional \$0.20 per gallon for gas.
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Drive sensibly. Aggressive driving like speeding, rapid acceleration and braking wastes gas. According to industry experts, it can lower your gas mileage by 33 percent at highway speeds and by 5 percent around town.
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Sending any domestic and/or international express mail? We have an alliance with DHL that allows us to offer our clients heavily discounted air rates. This program compares favorably against **any provider**. If you are interested or have any questions about this incredible program, contact Len Froio, VP Sales at 718-784-5586 x 267 for more information.


SDS Milestones

Happy Anniversary To:

Eddie Mayers	24 Years
Michael Kiznick	9 Years
Reggie Knight	9 Years
Benny Reyes	9 Years
Bob Sheehan	8 Years
Donald Brijmohan	6 Years
Steven Clement	5 Years
Michael Sun	5 Years
William Arthur	4 Years
Ray Ayala	4 Years
Albert Girdner	4 Years
James Mitchell	4 Years
Manuel Serrano	3 Years
Ralph Perez	2 Years
Ernest Saunders	2 Years
Tyrone Scott	2 Years
Michael Shaw	2 Years
Wayne Campbell	1 Year
Isiah Bennett	1 Year
Michael Johnson	1 Year
Roberto Lopez	1 Year

Happy Birthday To:

Benjamin Reyes	06/01
Randolph Hubbard	06/06
Richard Brandford	06/07
Tony Gaeta	06/07
Roberto Lopez	06/09
Latoya Brown	06/10
Albert Girdner	06/15
Pedro Quinones	06/18
Donna Sutherland	06/22
Senia Perez	06/25
Len Froio	06/30
Fritz Bazile	07/04
Larry Bowman	07/09
Bob Sheehan	07/26
Matthew Wizeman	08/06
Elias McNeil	08/07
Albert Amador	08/08
Willie Cochran	08/10
Kenny Auyeung	08/12
Barbara Arrington	08/13
Carlos Perez	08/15
Kareem Broadus	08/23
Angelo Hamlet	08/31



Happy Independence Day
SDS Will Be Closed on Wednesday, July 4

New Business and Sales Contacts

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Ryan Rahim, Sales & Marketing	268	rrahim@sdsgl.com

2007/2008 Postal Holidays

There will not be any mail pickups on the following holidays. Should you require **special** pickup on any of these days, please call Ray Mendoza at (718) 784-5586 x 3 and if possible, he will make the necessary arrangements.

Holiday	Day	Date
Independence Day	Wednesday	July 4, 2007
Labor Day	Monday	September 3, 2007
Columbus Day *	Monday	October 8, 2007
Veterans' Day	Sunday	November 11, 2007
Thanksgiving Day	Thursday	November 22, 2007
Christmas Day	Tuesday	December 25, 2007
New Year's Day	Tuesday	January 1, 2008
Martin Luther King's Day	Monday	January 21, 2008
President's Day	Monday	February 18, 2008
Memorial Day	Monday	May 26, 2008

* SDS is open on these holidays