

Newsflash...

SDS Enters into Management Agreement with Global Delivery Systems

Move Gives SDS Greater Worldwide Presence



John "Z" Zahorodny and Bruce Benvenuti

Recently, SDS entered into a management agreement with Global Delivery Systems, LLC (GDS), which provided international wholesale air freight and courier services. Under the agreement, SDS became the operations agent for the GDS wholesale division. This relationship opened up additional lanes for SDS and increased its presence in the overseas shipping market.

SDS took on several key GDS employees and the account transition is being led by Bruce Benvenuti who is the Vice President of Operations at GDS. Mr. Benvenuti had liked the idea from the start noting that "the transition made sense because SDS handled most of the

lanes GDS serviced, had additional services and was located in Queens. The logistics for the smooth transition were all in place and there were more services available. SDS also has an excellent reputation in the industry, which is critical in wholesale."

John Zahorodny, SDS's Senior Vice President of Worldwide Operations agrees. "We are able to service the business to business clientele of GDS without any loss of service to the GDS customer base, or to their customers."

The combined entity operates out of the SDS headquarters in Long Island City and uses all the existing SDS contact information including phone, fax and web.

Daylight Saving Time Ends

November 4, 2007

Turn Clocks Back

One Hour

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SDS Info . . .

Corporate Headquarters
52-09 31st Place
Long Island City, NY 11101
Phone: (718) 784-5586
Fax: (718) 472-3441

Newark Facility
263 Frelinghuysen Avenue
Newark, NJ 07114
Phone: (973) 621-6010
Fax: (973) 621-7310

SDS Services

- ◆ Rush Messenger & Trucking
- ◆ Tri-State Same Day Delivery
- ◆ Same Day Domestic Air
- ◆ Worldwide Courier
- ◆ Worldwide Air Freight
- ◆ Worldwide Mail & Fulfillment
- ◆ Mail Distribution to/from the Post Office
- ◆ Interstate Trucking
- ◆ Warehouse Logistics & Distribution
- ◆ Document Destruction
- ◆ Trade Show Management

ALERT
In the event of telephone service interruption at SDS Corporate HQ, please call our Newark Facility.

SDS Appointed as Official Carrier for Major Conference

SDS Global Logistics was appointed as the official carrier for the 23rd Annual Mayoral Conference on Alzheimer's Disease for the fourth consecutive year. This event will be held at the Jacob Javits Center in Manhattan on Thursday, November 8, 2007.



Jacob K. Javits Convention Center

National PCC Day 2007

The annual National PCC Day, will be held on Wednesday, September 19, 2007. The Postmaster General and USPS Chief Executive Officer, John E. Potter and other top USPS executives are scheduled to make key speeches that will be a televised nationwide to all the PCCs via satellite from Cincinnati, Ohio. The award winning Greater New York PCC will be hosting this important event at the Roosevelt Hotel, which is located at Madison Avenue and 45th Street. Attendance is limited, but some seats and trade booths are available. To take advantage of this opportunity, contact Wai Chow, PCC Coordinator of the Greater NY PCC Chapter at Wai.Y.Wan-Chow@usps.gov for more information.



PMG & CEO John "Jack" Potter

Recipe for Disaster?—Fed Pledges \$354 Million for Congestion Pricing

New Tax heavy burden on commuters and transportation firms



Gridlock in Manhattan

Recently, the federal government awarded New York City \$354 million towards the Mayor's traffic reduction scheme to help launch his ambitious plan to reduce gridlock and pollution by charging extra tolls for driving into the busiest parts of Manhattan. At a recent press conference, Mary Peters, the DOT Secretary announced a stipulation attached to the city securing the funds. City hall will not be given the money unless state legislators approve Bloomberg's plan or an alternative to it within ninety days of reconvening.

What this means is that the funding is not guaranteed unless the deal struck a few weeks ago by New York state leaders holds. Under that agreement, a commission would be formed to examine the overall concept of reducing traffic. After hearings and reviews, the group is to make a recommendation by the end of January.

Under the Bloomberg Administration's plan, the city would charge cars \$8 and trucks \$21 to enter Manhattan south of 86th Street on weekdays between 6 a.m. and 6 p.m. Opponents point out that the plan will not affect driver behavior enough to improve air quality or overall traffic patterns. They also say it amounts to a tax on middle-class New Yorkers who live outside Manhattan.

Women Drivers Making Big Gains in the U.S. Trucking Industry

In an Industry that is dominated by men, more and more women are opting for careers as professional truck drivers. In the last five years women have been increasing their presence in the trucking world. According to a U.S. Bureau of Labor Statistics 2006 survey 3.5 million truck drivers in America (5.2 percent or 182,000) were women. This number is up from 84,000 in 1983. Industry experts attribute flexible schedules, competitive salaries and job availability as the some of the primary reasons for the change.



Female Truck Driver

Many trucking firms are utilizing women drivers to fill in the gap that has been created by a shortage in qualified drivers. In fact, the ATA (American Trucking Association) estimates that the deficit of drivers could amount to 111,000 by 2014.

Air Cargo Growth Sluggish for the First Half of 2007

On July 30, 2007, the International Air Transport Association (IATA), which is a trade organization that represents over 240 airlines consisting of 94% of the international scheduled air traffic, reported freight demand for the first six months of 2007 grew only 2.7%. Traffic growth was well below the 4.6% growth recorded for the full-year in 2006. While the demand year-to-year growth was weaker than anticipated, June year-on-year demand for freight grew 4.9%. In fact, the demand for freight strengthened was strong for the second consecutive month—growth was 5.0 percent in May.

Hybrid-Diesel Trucks Are Starting to Hit the Road

A new trucking market has emerged with the manufacturing of first generation hybrid diesel trucks in the U.S. International Truck and Engine Corp., Kenworth Truck Co., Peterbilt Motors Co. and Freightliner Corp., which are the key players in the trucking manufacturing industry have all recently announced plans to produce medium-duty hybrid trucks in the near future. This segment has gained a lot of attention from delivery firms, municipalities, utilities and the military to go green in an effort to reduce emissions and improve fuel economy, which will help to reduce their bottom line cost.



Medium-Duty Truck

In fact, industry experts believe that the hybrid-diesel systems have the ability to help lessen our dependence on diesel fuel by putting a serious dent in the 38 billion gallons of diesel used each year by the U.S. trucking industry because these engines are expected to deliver up to a 30 percent reduction in fuel consumption in comparison to conventional diesel power.

The technology that is driving the hybrid trucks runs on the same general principle as that used in hybrid passenger vehicles. The system recovers energy normally lost during braking, and stores the energy in batteries. The stored energy is used to improve fuel economy and vehicle performance.

It has been forecasted that within two to three years, the big truck builders are expected to increase production of hybrid trucks from 5,000 to 10,000 a year, which is not a big number in the automotive industry, but a significant volume in the truck industry. In an effort to expand their green fleet, Wal-Mart (the nation's largest retailer), UPS, FedEx, and Purolator Courier, (a Canadian company with a significant truck fleet) have all made significant orders of these new environmentally friendly trucks.

UPCOMING EVENTS

Greater New York PCC
 National PCC Day:
 Sept. 19th
 Monthly Meetings:
 Oct. 17th, Nov. 21st
Contact:
 Wai.Y.Wan-Chow@usps.gov

**NY Metro/NE Region
 Periodicals Focus Group**
 October 4th
 JAF Building, NYC
Contact:
 Mark.a.kielbasa@usps.gov

IFMA
 Rescheduled Golf Outing:
 September 11th
 Luncheons:
 Sept. 26th, Oct. 18th,
 Nov. 13th
Contact:
www.ifmagny.org

Client Appreciation

Alliance Digital Recognizes SDS's Local Division for Exceptional Service

Dear Rodney,

As you know, I am the type of client who isn't shy about sharing my thoughts.

I was just pondering our relationship and decided to write you a thank you note. The extra care and attention to detail that has been provided to Alliance Digital is greatly appreciated.

My compliments to you and the entire SDS for a job (make that several hundred jobs) well done.

Warm Regards,

Andrew Schenk, Alliance Digital

TIPS from Us to You



Shipping freight via truck? Try to avoid shipping overnight freight because there is a significant premium for expedited freight, so plan your shipments in advance. Also, be prepared for your freight hauler. Most carriers will charge a return fee if your shipment is not ready at the agreed time of pickup or if you are not available for pickup. Avoiding these additional charges and fees will help to reduce your bottom line transportation cost.

Do not over or under pack your freight boxes. Your shipment will be handled and transferred many times, and both over and under packed boxes are subject to damage. All packages should be clearly labeled with names, addresses and phone numbers of the consignee and shipper. If your freight carrier assigns your shipment a freight class, mark this number on your shipment to aid with handling and billing.

Shipping a very large item or several packages by freight? You should palletize your shipment. Palletized shipments are placed on a wooden or plastic pallet, secured with bands and wrapped in plastic. Placing your freight shipment on a pallet protects it during transport, especially when forklifts or other machinery are used to handle your package.

September 11, 2001 - A Day of Remembrance



2007/2008 Postal Holidays

There will not be any mail pickups on the following holidays. Should you require **special** pickup on any of these days, please call Ray Mendoza at (718) 784-5586 x 3 and if possible, he will make the necessary arrangements.

Holiday	Day	Date
Columbus Day*	Monday	October 8, 2007
Veterans' Day*	Monday	November 12, 2007
Thanksgiving Day	Thursday	November 22, 2007
Christmas Day	Tuesday	December 25, 2007
New Year's Day	Tuesday	January 1, 2008
Martin Luther King's Day	Monday	January 21, 2008
President's Day	Monday	February 18, 2008
Memorial Day	Monday	May 26, 2008
Independence Day	Friday	July 4, 2008
Labor Day	Monday	September 1, 2008

* SDS is open on these holidays

SDS Milestones

Happy Anniversary To:

Tony Racioppo	32 Years
John Zahorodny	15 Years
Nelson Sanchez	10 Years
Dania Lora	8 Years
Albert Amador	7 Years
Ray Mendoza	7 Years
Ada Torres	7 Years
Bruce Betts	6 Years
John Hanlon	4 Years
Maribel Egipciano	3 Years
Lewis Burgess	2 Years
Manuel Rodriguez	2 Years
Errol Walker	2 Years
Luis Melecio	2 Years
Roberto Ruiz	2 Years
Pedro Quinones	1 Year
Clyde Murdaugh	1 Year
Jessica Otero	1 Year
Len Froio	1 Year
Marlon Johnson	1 Year
Donna Sutherland	1 Year

Happy Birthday To:

Paul Blue	09/03
Jeremy Albright	09/04
Wayne Campbell	09/05
Errol Walker	09/13
James Mitchell	09/16
Dennis Mohammed	09/17
Reginald Night	09/19
John Zahorodny	09/29
Ernest Saunders	10/06
Clyde Murdaugh	10/17
John Racioppo	10/24
Tony Racioppo	10/28
James D'Angelo	10/31
Rudolph Davidson	11/01
Lewis Burgess	11/01
Michael Sun	11/01
Ray Mendoza	11/08
Nelson Sanchez	11/08
Luis Martinez	11/10
Luis Melecio	11/10