

THE JOURNAL

UPS—FedEx Announce Rate Increases

Both *United Parcel Service* and *Federal Express* have recently announced rate increases.

UPS has said they will increase air shipment rates almost 4% while international shipments will rise almost 3%. Ground service and residential rates will also go up. These rate increases went into effect January 4, 2001. In addition, the company will be keeping the fuel surcharge assessed in August.

FedEx rates for US air express will increase almost 5%. This increase went into effect February 1, 2001.

We would like you to know that **SDS** has not increased rates! Please call us to compare prices and find out how you can transport your shipments the most cost effective way possible.

Mail Delivery Service Increases Productivity and Efficiency!

Many companies do not receive their mail until early or late afternoon. This may lead to inefficiencies, as mailroom employees are idle for long periods during the day. Additionally, bank deposits, customer requests, customer orders and other crucial correspondence could be delayed until the next day.

You can eliminate this dilemma by using our **Lane Mail Delivery Service**. Let us help you be more productive by retrieving your mail directly from the post office in the morning. We can also provide additional pick-ups, if needed.

Additionally, we can bring your outgoing mail directly to the post office to coordinate with the US Postal Service schedule and get your mail into the system as early as possible. This will enable you to enhance business communication and increase productivity. Call us for more details!

Congratulations!! **Bob Killian** has been appointed Operations Manager of the air freight division at **SDS**. Bob's many years with American Airlines and SOS Global Logistics have given him extensive air freight experience. Working directly with John Zahorodny, VP Domestic and International Logistics, Bob will focus on providing 100% on-time delivery of domestic and international air freight. Additionally, Bob will continue **SDS's** emphasis on enhanced customer service. Congratulations, Bob!



SDS is a full-service transportation company providing fast, reliable, economical service in the following areas:

- **Rush Trucking & Messenger**
- **Tri-State Same Day Delivery**
- **Same Day Domestic Air**
- **International Courier**
- **International & Domestic Air Freight**
- **Interstate Trucking**
- **International Remail**
- **Hand Delivery**
- **Warehousing**

SDS Milestones...

Some **SDS** staffers are celebrating anniversaries with us this Spring.

- Bill Guido.....7 years
- Michael Martin.....5 years
- Daryl Weill.....5 years
- Ana Quevedo.....5 years
- Robert Kersten..... 5 years
- Robert Sheehan.....2 years
- Tahron Tatum.....1 year
- Turhan Dixon.....1 year
- Darnell Anderson.....1 year
- Anthony Gaeta.....1 year
- Richard Dias.....1 year
- Cecil Quash.....1 year
- James Wheatly.....1 year

Happy Birthday to...

- Tracy West.....3/11
- Thomas Romano.....3/13
- Robert Kersten.....3/30
- Cecil Quash.....4/2
- Joseph Juene.....4/3
- Jeffrey Sullivan.....4/15
- Randy Wilson.....4/20
- Richard Calabrese.....5/1
- Dania Lora.....5/3
- Dina Diaz.....5/7
- Timothy Robbins.....5/8
- Enrique Figueroa.....5/8
- Robert Killian.....5/8
- Andre Alisyam.....5/15
- Michael Kiznick.....5/20
- Ana Quevedo.....5/23
- Daniel Del Valle.....5/27

TIPS FROM US TO YOU

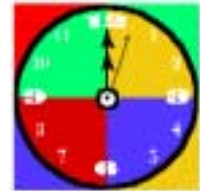
Save time when you place your order by having your account number available. If you don't know your account number, ask one of our customer service representatives. They will be happy to provide it for you. *After placing an order, ask for your confirmation number.* It may be useful for future reference.

Do you use bar coding or zip + 4? If not, we can help you save on your bulk mailings. *Call Dave Lowe at (718) 784-5586 ext. 40 for more information!*

Sending mail has now become more costly because of the postal increase implemented by the United States Postal Service. Talk to us at **SDS** to explore the possibilities of hand delivery within New York City!

Did you know?

❖ To better serve our customers and meet increased demand, we have **expanded our hours**. **SDS** Express will now be open on Sundays from 7AM to 4PM. **SDS** operations will be able to provide the same expedited international and domestic deliveries that are offered during normal working hours!



❖ MAILCOM will take place in Atlantic City, NJ from May 8-11.

LIC Business Development Corp. Hosts Art Frenzy



Come to New York's largest art festival of 2001! From May 17-20, over 50,000 people will attend this exciting event! Programs include outdoor musical and dance performances, theater, films, fireworks and Headline concerts! For more information call 718-786-5300 or visit their website at www.licbdc.org.



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SECURITY DELIVERY SERVICE, INC.
A Full Service Transportation Company